

Western Bay of Plenty Certified Builders Annual General Meeting 12 April 2011 Minutes

Venue: Tauranga Yacht and Power Boat Club – Tauranga

Start time: 7:15pm

Welcome: President-Jason McClintock welcomed attendees and gave a overview of evening agenda.

Apologies: Peter Jones, Alex Helligan, Swampy, Martin Holmar, Casper Holten, Phil Mouldey

Introductions: Jason introduced committee, Buster, Mark Hawes, Simon Robinson, Gordon Reynolds, Mike Ward, Phil Mouldey Mike Way.

Guest speaker: Jason introduced Derek Baxter [CEO CBANZ]

- Bax gave spoke on building law, forthcoming timber treatment changes in particular boron H1.2
- New publication of NZS3604:2011-04-17
- Compulsory contracts with works above \$20 000
- Possibility of disclosures required under the current Building Act
- Licensing requirements in March 2012 and restricted building work

Bax also presented a WOF as to how is industry going, and how to set a game plan that will see you through.

- The importance of understanding your target market and how you connect with them, understanding the power of emails and efficient communication
- Creating a point of difference and making this work for your business
- Working with sustainability and how this can be used as a marketing tool for your business
- Where the industry is heading
- Direction with CBANZ including promotions through the sponsorship of drink bottles for the young demographic and how this will in turn work the interface of the older generation [our target market]
- National Conference this year at the Sky Tower, it availability and valuable content

Minutes from last years AGM as distributed.

Matters arising from 2010 AGM - none

Move as true and correct – **Robin Williams**

Second – **Paul Hofsteede**

All in favour

Elections.

One late nomination for the position of vice president was received; **Mike Way** will go through un-opposed.

Regional presidents report...

2010 was the year many expected the construction industry would lead this country into a slow recovery, terms like bursting the bubble, immigration pressure on housing were reasons to believe that if you could batten down the hatches and ride the wave of 2010 better things were install. The wave is turning out to be more of a huge ground swell with economic commentators now shy on making the call of better times. Those who have specialised and targeted specific areas are hurting because they haven't been able to diversify, and they simply aren't geared. Our membership tends to have fear better than most, that's one of the great things about our membership we all have good grounding principles in the industry and therefore passionate about what we did yesterday, today and tomorrow. We can adapt to changing industry conditions because of the depth of skills set.

This is never more evident than in Tauranga, when new homes was where it was at; our members were busy designing and building, or at the coal face crafting their skills. When this sector slowed up and the homeowner felt it was time to stay put and expand the existing homes it was these same members that put down drawing pens and picked up the wrecking bar to take down the back of the family villa. Tauranga and several other main canters have been re-fuling their building economies with re-clads, maintenance and wethertight remediation works. And while there are fish hooks

associated with this work it's our members who are versatile to adjust to it. The more rural and inland centres miss out on this re-fuelling.

Tauranga City issued 455 new dwelling consents for the past March –March year, down on the last three year average of 626 however the renovation market appears to continue to be more buoyant.

Nationally Certified Builders has 2300 Gold card members and 1625 Platinum card holders; regionally we have 163 Gold card holders an increase of 8 members with 117 Platinum members, that equates to around \$100 000 000 WBOP CBANZ pump into the local economy.

We have 33 associates with direct income into our savings account. This pays for advertising, the \$200 bar tab 6 times a year, it pays for the subsidised events and prizes at the quiz night. The sausage sizzles and prizes at the regional apprentice challenge and forthcoming advertising campaign. These guys support us and all they ask in return is for you to give them a shot at pricing and forming working relationships. Believe me in these tough times it is not what you know but who you know that will get you through.

Last year we held a survey and our membership told us they would like their dollar spent on paper and radio. The three months prior to Christmas we spent two and a half thousand dollars with newspaper advertising and advertorials. We are now turning our attention to radio and currently going through a feasibility stage with this.

It is very pleasing to see the support we get from our members within our region; we have a couple of gentlemen who regularly travel from Wahi to attend our members meetings. Our trade training nights are also always well supported. It is this level of support that encourages the committee to work on new initiatives and betterment for the region.

WBOP generally have few complaints from the homeowner back to support office.

If there is one thing I think we could improve on and that is to talk a little more amounts ourselves on site and industry issues.

Generally our region is in very good shape, growing and strong. I would like to thank the committee for their efforts and support over the past year, without their dedication such things like our golf days simply would not be the success they are.

Financials 2010-2011.

Simon presented these and gave a brief on how the success of the golf day had a bearing on these.

Correspondence: None

General matters

Next trade training night is scheduled at NZ windows on 3rd May
See the production process of aluminium joinery
Talk on glass and the different types and situations best suited
De walt with a technical run down their range of tools

Trophy presentation contributions to WBOP.

This year's recipient has done much for our region behind the scenes, and continues this that at chairman's level for the greater Association. Allan Shaw has great vision and sometimes ahead of the pace the industry meanders along to. He has supported me in my role as president and this has been valuable to me as we have not had a vice for several years.

Apprentice Challenge.

May the 7th is our practical challenge date held at BOPP
Members 3rd year apprentices
Rego forms
Prizes and valuable experiences

Merchant card holders.

The process and procedures for members to be involved was presented, done on a first in first served basis.

Matters from the floor: Jason asked for a show of hands from the floor of who would be available to give up their time to should a stand be manned at this year's Tauranga Homeshow, enough support was given for this matter to be looked into further.

Associate speaker.

Phil Sexton – Compleat Safety Management Limited, presented his safety package and safety provisions required on residential sites. Allan Shaw and Bax challenged some areas on the delivery of this system. A provocative discussion was had on the level of safety both CBANZ is involved with and other systems on the market.

Apprentice: Kathleen Douglas was given the floor for 10minutes. Kathleen is seeking employment to finish her apprentice currently in her second year

Prize give a ways: Presented by Mike Way

Meeting Closed: 9:15pm